



**2018
RACK
RATE SHEET**

Changes made from 2017 rates –

- ✓ Minor inflationary adjustments
- ✓ Mara conservancy fees fixed year round
- ✓ Xmas period reverts back to peak season rates
- ✓ Bush Camp Single supplement waiver restricted to one tent only outside Peak season
- ✓ Airstrip transfers included for designated airstrips only. Charges apply to alternative airstrips
- ✓ Open for Easter 2018, camps close 09 April 2018 & reopen 26 May 18



Rack Rates – 2018

Per Person per night including Conservancy fees	Masai Mara			Laikipia
	Mara Camp Mara North Conservancy	Bush Camp Olare Motorogi Conservancy	Valley Camp Naboisho Conservancy	Laikipia Camp Ol Pejeta Conservancy
PEAK Season 01 Aug - 31 Oct 18 15 Dec 17-02 Jan 19	US\$745	US\$860	US\$770	US\$730
MID Season 03 Jan - 28 Feb 18 01 Jul - 31 Jul 18 *	US\$630	US\$725	US\$650	US\$615
GREEN Season 01 Mar - 31 Mar 18 26 May - 30 Jun 18 01 Nov - 14 Dec 18	US\$585	US\$685	US\$610	US\$575
** ALL CAMPS CLOSED 09 APRIL - 25 MAY **				

Above rates include:

Airstrip transfers; full board accommodation including picnics & drinks, shared game-viewing drives, night game drives (Laikipia & Valley only), escorted bush walks, bush breakfasts (Valley only), conservancy fees, laundry and a \$5 per night conservancy Trust contribution (Bush & Valley).

** July – October in Mara one Reserve visit is included per 3 night stay.*

Walking Wilderness

A unique 5 night package, run on an Exclusive basis, offering two nights at Kicheche Valley, a walk across the Naboisho conservancy to our mobile FLY Camp for one night, and the following day walk through Olare Motorogi Conservancy and into Kicheche Bush for two nights. Rate includes a 50% reduction* (not applicable on conservation fees), on our overnight rate for the FLY Camp night on this package only.

Rates per person excluding flights	
PEAK	US\$ 3,700
MID	US\$ 3,130
GREEN	US\$ 2,950

Special Offers 2018

- **CONSERVANCY SAFARI** - combination of Laikipia + Mara or Valley Camp **6 for 5 OFFER** valid throughout 2018. The Free night is at Laikipia and Conservancy fee payable is \$85pp
- **Kicheche Valley HONEYMOON OFFER** - brides 50% off valid 2018 (Aug-Sep 25% off)
- **CIRCUIT DISCOUNT 10% rate reduction** - for 6 nights or more using a minimum of any two properties

NOTE: Special Offers are not combinable & Conservancy fees are payable for any free nights.

MARA CONSERVANCY FEES: Our conservancy charges are fixed for the year and based on a weighted average which includes a Reserve visit in migration season as per below;

From 01 July – 31 October our charges cover **one visit to the National Reserve section** for every three night stay. Additional visits to the Reserve at this time or outside of this period are chargeable at the prevailing reserve entrance rate plus a vehicle sole-use charge is applicable (in the event not all vehicle occupants wish to make a reserve visit).

Our camps are in exceptional wildlife areas and there is no need to visit the reserve to view cheetah, lion, leopard, elephant, etc.

- ✓ **Single supplement** – All camps between 01 August and 31 October: \$135 per person per night.
Outside Peak season BUSH CAMP SUPPLEMENT is \$90 PP and at our OTHER CAMPS there is a waiver on the FIRST single tent ONLY per booking i.e all subsequent singles will be billed a \$90 Single Supplement charge.

- ✓ **Child rates -**
 - **Young adults 12-17 years:** 75% of adult rate or 50% if four guests share a Quad tent.
 - **Children 3 - 11 years:** 50% of adult rate.
 - **Infants under 3:** free of Charge, however note that our camps are not very conducive to infants
 - **Family Tents/Quad Tents:** available at Mara, Valley and Laikipia camps.
 - **Mara Conservancy fees :** 50% of adult fees for all children & teens 17 years and below.
 - **Laikipia Conservancy fees :** 50% of adult fees for all children 11 years and below.

- ✓ **Sole-use of vehicle** - US\$320 per vehicle per day. Bookings of 4-6 guests will be guaranteed sole use at no surcharge. Families with children under 7 are required to take a sole use vehicle.

- ✓ **Minimum stay** - Two nights. Laikipia only - One night.

- ✓ **Tour Leaders/Guides** – \$196 per night for tour leader/guide accommodation including conservancy fees. Resident tour leaders \$100

- ✓ **Fly-camping** - from any of our camps in Masai Mara. Single night supplement: US\$150 pp (min 2 pax).

- ✓ **Airstrip Transfers** - are included to and from our designated airstrips only as per below;
Mara Camp : Mara North / Bush Camp : Olare Orok / Valley Camp : OI Seki / Laikipia camp : OI Pejeta*
** * If SAX scheduled services are not operating into OI Pejeta, then book Nanyuki airstrip.*

Extra charges will apply for arrivals and departures from alternative airstrips, please check applicable airstrips if flying direct to Mombasa or Malindi on Mombasa Air.

- ✓ **Late Departures** - guests departing in the afternoon are required to vacate their tent by 10am and a supplement of \$75pp will be payable

- ✓ **Packed lunches** – available on request @ \$25 if an extra lunch.

- ✓ **Non – package rates** - available at Laikipia and Valley camps subject to conditions, please contact us for details.

- ✓ **Wedding Packages** – available at all camps, please contact us for details and price.

- ✓ **Inter-camp Transfers** - are complimentary between our Mara camps. Transfers to other camps are chargeable as per chart.

MARA Transfers (per vehicle) :

From/ To	Mara Camp		Bush Camp		Valley Camp	
Mara Camp	n/a		Foc	45m	Foc	1h45m
Bush Camp	Foc	1h	n/a		Foc	1h
Valley Camp	Foc	1h45m	Foc	1h	n/a	
Rekeru/ Naibor	\$200	2h	\$100	1h	\$200	2h
Salas Camp	\$300	3h	\$250	2h30m	\$300	3h
Governors Camps	\$150	1h15m	\$175	1h30m	\$225	2h15m
Talek Gate camps	\$150	1h30m	\$75	40m	\$150	1h30m
Mara Plains/Porini Lion/ Kempinski	\$100	1h	\$75	30m	\$150	1h30m
Mahali Mzuri/ Richards River	\$150	1h15m	\$100	45m	\$200	1h45m
Elephant Pepper	Foc	20m	\$150	1h15m	\$225	2h15m
Serian/ Karen Blixen/ Royal Mara/Neptune	\$100	45m	\$200	1h45m	\$250	2h30m
Naboisho Asilia	\$150	1h30m	\$100	45m	\$100	45m
OI Seki	\$220	2hr	\$170	1h 20m	foc	15m
Saruni	\$100	1h	\$200	2h	\$200	2h
Eagle View /Dorobo	\$150	1h30m	\$100	1h	\$75	30m
Porini Mara OI K	\$250	2h30m	\$150	1h30m	\$75	30m
Sekenani Gate	\$250	2h30m	\$250	2h	\$100	45m

LAIKIPIA Transfers:

From/ To	Lewa Camps		Meru Camps		Loisaba /Sabuk	
Kicheche Laikipia	\$300	2-3h	\$360	3-4h	\$390	3-4h

Terms:

- **Deposit** - A 20% non-refundable deposit is required upon booking. Full payment required a minimum of 45 days prior to clients' arrival.
- **Cancellation policy** -
45+ days: Loss of deposit; **45-31 days:** 50% cancellation charges; **30 days or less:** 100% cancellation charge
- **Group Cancellation policy (3+ tents)** -
90+ days: Loss of deposit; **90 -31 days:** 50% cancellation charge; **30 days or less:** 100% cancellation charge

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